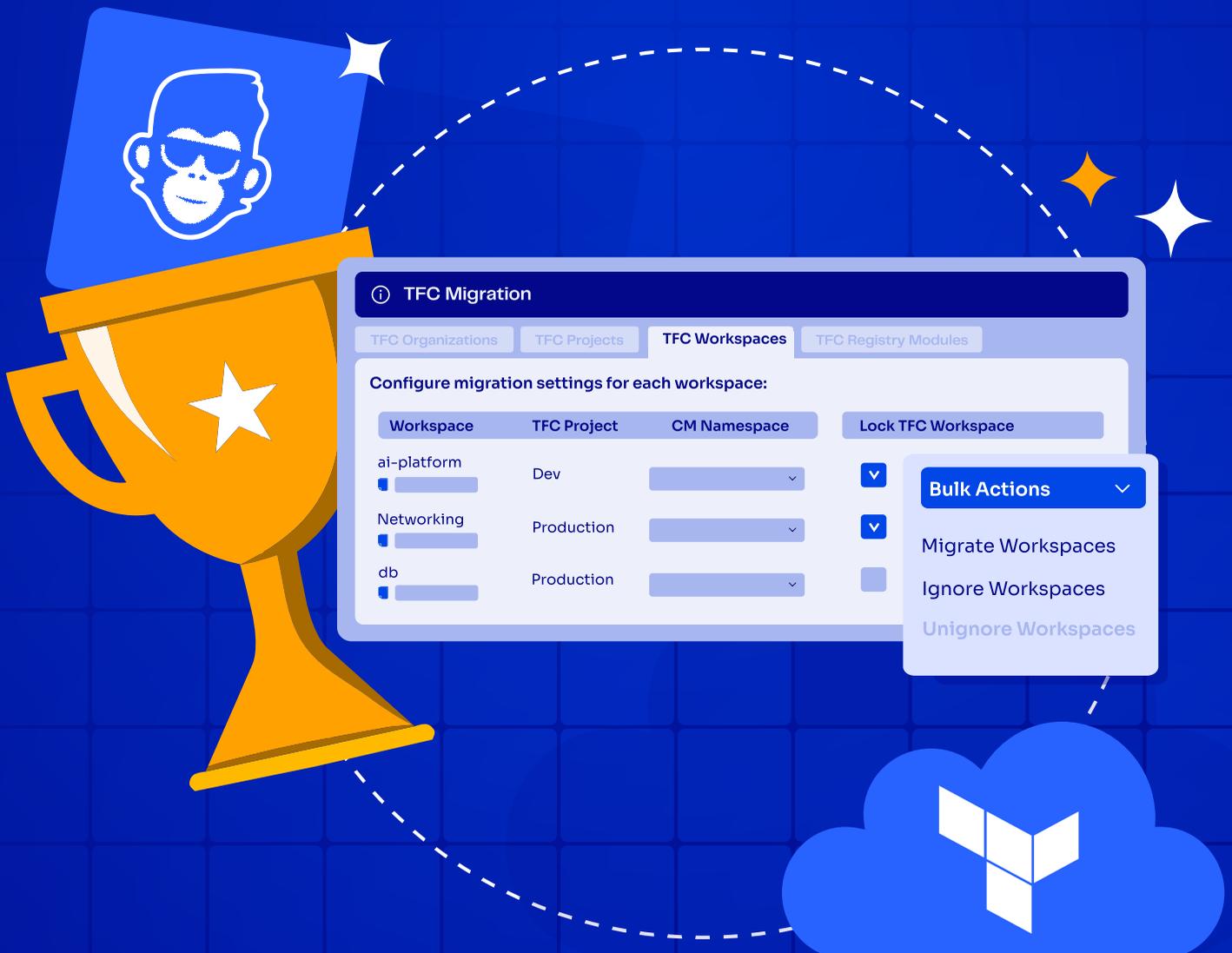


Terraform Cloud Replacement

When TFC Stops Being Enough



Executive Overview

Terraform Cloud works well for standardizing Terraform execution. as cloud environments grow, teams need visibility and recoverability to maintain control.

Most teams replace Terraform Cloud when they realize:

Terraform Cloud can run Terraform reliably	But it only supports what's already in code	Anything created manually, changed in the console, or managed elsewhere stays out of scope. 
Terraform Cloud maintains Terraform state	But cannot recover resources that are not managed by Terraform	When incidents happen, recovery relies on muscle-memory rather than documented state or a restore point. 
Terraform Cloud can detect drift	But fixing the drift is still the Team's responsibility	it may be able to tell you that something has drifted but alerts don't fix drifts 
With Terraform Cloud you Paying for Size, Not Control	But today customers want to pay for outcomes	With resource-based pricing, teams are penalized for growth, for minimal incremental value. Without improving visibility, recovery or governance. 

ControlMonkey replaces Terraform Cloud by

Shifting the focus from Terraform execution to Governance and Resilience.

Controlmonkey gives teams visibility into what's actually running in the cloud, automatically brings drift back under control, and treats cloud configuration as a recoverable asset Teams move to ControlMonkey to regain control - whilst reducing cost and operational risk



Trusted by Top Brands





What You're Paying For

VS

What You're Missing

💰 **Reliable Terraform execution**

Consistent plan and apply workflows for Terraform code.

💰 **Managing Terraform workspaces**

Allows for recoverability of resources that are codified and not drifted

💰 **Visibility into Terraform State files**

Having a file of all state files to coordinate Terraform changes and rollback if there are any changes.

💰 **Terraform Drift Detection**

You and your team can see what resources drifted from code.

💰 **Policy enforcement at execution time**

Sentinel/OPA checks during plan and apply.

💰 **Resource-based pricing**

Costs scale as the number of managed resources grows.

⚠️ **The part of your environment that isn't codified**

Is not benchmarked against a desired state, not version-controlled, and represents risk

⚠️ **Recoverable cloud configuration (Disaster Recovery)**

No point-in-time backup of the actual cloud configuration to restore after incidents or misconfigurations.

⚠️ **Visibility into what's actually running**

Resources created manually, drifted, or managed outside Terraform remain invisible.

⚠️ **Drift remediation at scale**

Drift can be detected, but fixing it is still manual and reactive and not automatic.

⚠️ **Continuous governance beyond pipelines**

Changes outside Terraform still introduce risk, blind spots, and compliance gaps.

⚠️ **Costs that align with outcomes**

More state files doesn't mean more value, you want to pay for governance and less labor.



Edward Haynes
Principal Platform Engineer



“

“Terraform Cloud worked initially, but it didn't fit our scale or operating model. Environment separation was difficult, CI/CD flexibility was limited, and pricing constraints made it hard to grow the way we needed.”

Feature & Capability Comparison



ControlMonkey

- ✓ Provides full cloud scanning & Terraform coverage insights. See all unmanaged resources.
- ✓ Automatically generates Terraform code & state files from your existing cloud resources.
- ✓ Disaster recovery ready. Instant rollback for misconfigurations.
- ✓ 2-way drift remediation: Fix code to match live environment, or reconcile.
- ✓ Automatically identifies unsupervised manual operations from the cloud console.
- ✓ Out-of-the-box guardrails including security standards like PCI-DSS, CIS and more.
- ✓ Fully supports OpenTofu, Terraform and Terragrunt.



Terraform Cloud

- ✗ They do not offer cloud account scanning for Terraform coverage, leaving users without a clear view of unmanaged resources.
- ✗ They do not have built-in Terraform code generation, requiring engineers to manually create and maintain configurations.
- ✗ They lack Terraform state backup capabilities, increasing the risk of data loss and recovery delays.
- ✗ Terraform Cloud detects drift but requires manual intervention to resolve it.
- ✗ Terraform Cloud lacks visibility for unsupervised operations from the cloud console.
- ✗ Need to write and maintain Sentinel/OPA policies.
- ✗ Terraform Cloud Do not support OpenTofu or Terragrunt

Cloud Asset Inventory & Terraform Coverage

Terraform Code Generation (Cloud to Code)

Daily Cloud Backups

Drift Remediation

ClickOps Scanner

Proactive Policies for Security, Cost & Compliance

OpenTofu Support



Rob Dudley
Head of Infrastructure

Keyrock



“Terraform Cloud gave us automation, but not the level of visibility and control we needed at scale. As usage grew, drift and ClickOps reduced confidence and slowed delivery.”

We have automated the migration process

Replacing Terraform Cloud does not require rewriting infrastructure or interrupting production.

How Does **1 DAY** Migration Look Like

◆ No refactoring ◆ No “re-platforming” ◆ No disruption to teams

ControlMonkey Onboarding



- ✓ Connect ControlMonkey to your cloud accounts
- ✓ Connect your Git repositories
- ✓ Provide a **read-only Terraform Cloud API token**

Discovery & Mapping



- ControlMonkey automatically discovers**
- ✓ Terraform Cloud organizations
 - ✓ Projects and workspaces
 - ✓ Registry modules
 - ✓ Workspace configuration and variables (non-sensitive)

Automatically Import Without Rewrite



- ✓ Matching:
 - Namespaces
 - Stacks
 - Projects
 - Variablescreating them in ControlMonkey
- ✓ Terraform state is imported
- ✓ No changes to repositories, code, or workflows

Migration Complete



- ✓ ControlMonkey and Terraform Cloud can run in **parallel**
- ✓ Teams gradually shift execution and ownership



ControlMonkey delivers

laC automation platform empowering cloud teams to govern and automate infrastructure at scale.

Customers gain full infra visibility, compliance, resilience, and control so they can move fast without breaking things.

 **100%** **Drift Remediation**
detect, investigate and fix

 **100%** **Visibility**
into your multi-cloud environments

 **90%** **Faster Recovery**
instantly restore your configuration

Pricing Philosophy

Terraform Cloud and ControlMonkey follow fundamentally different pricing models.



Pricing is based on the number of RUM (Resources Under Management).

Costs increase as infrastructure grows.

Pricing scales with size, not with outcomes.



Pricing is based on workspaces - your environments can grow without cost penalties

Cost includes DR Recovery, Drift remediation, AI IaC Co-pilot and much more

Pricing is predictable as environments scale.

Teams don't switch to ControlMonkey **just to save money** they switch to gain more control and deliver faster and safer to production

Terraform Cloud Replacement Assessment

Evaluate visibility, recovery, and governance gaps in your current Terraform Cloud setup.

Free assessment. Read-only access. Clear findings in 7 days.